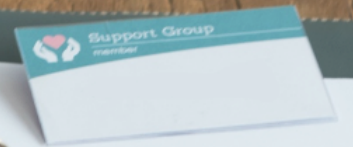


# 2025 PUBLIC TRAINING CALENDAR





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## Who We Are & What We Do

**Target Organizational Performance Solutions, Inc. (TARGET)** is one of the leading corporate training providers in the Philippines, with the most comprehensive learning and development solutions in various competency areas.

Through instructor-led sessions, both implemented publicly and in-house in both virtual and in-person modalities, our experts deliver over 80+ soft skills training programs annually, while 5,000+ professionals from various industries and sectors are equipped with up to date relevant trainings across the country.

TARGET's mission remains steadfast in *unlocking people and organizational capabilities* by rendering quality and continuous learning, while we strive to achieve our vision of becoming the *most recognized, reputed, and respected training & consulting firm for the development and execution of growth strategies in the country*. As of to date, we have served the learning and development needs of 500+ companies nationwide from a wide-range of industries with local and international operations.



# 5,000+

## LEARNERS PER YEAR



## Preface

We are pleased to release our 2025 Public Training Calendar!

Our training calendar features a wide array of highly-interactive and relevant courses designed to address various development areas. We are confident that our learning solutions do not only ensure the filling of critical competency gaps, but also generate sustainable transformation. Every learning solution that we design is built on cutting-edge knowledge and insights from today's global experts as well as a thorough understanding of the current business trends and needs.

Courses will be implemented in two modalities: Virtual Instructor-Led Training (VILT) and In-Person Classroom Training (IPCT). Curating powerful learning experiences in various modalities has been part of our normal for many years, which means the quality of learning experience in both modalities is absolutely guaranteed. We have the expertise, experience, tools and technology to deliver impactful and immersive virtual and in-person learning events to engage your attendees and maximize learning transference.

All of the courses are available publicly as per calendar, or as in-house solutions which offer an efficient alternative to companies with multiple staff members who need training.



# Live Virtual Instructor-Led Training (VILT)

## Benefits



### Interactive

Live AV interaction among participants and instructors.



### Convenience

Join training sessions anywhere from any mobile or desktop device.



### Savings

Lower participation fees and eliminate costs typically associated with in-person trainings.



### Real-Time

Conducted at a scheduled time along with instructor & other participants.



### Engaging

Knowledge retention with in-session activities.



### Course Content Sharing

Learning materials and other support resources available for all participants as PDF.



### Simple Set-Up

Easy-to-use interface and navigation.



### Tech Support

Dedicated host to ensure seamless sessions.



We have implemented our Live Virtual Instructor-Led Training (VILT) to stretch your learning experience past the boundaries of physical location. Presentations are interactive, dynamic, fun, and conducted live at a scheduled time using online platform and web collaboration tools.

Move away from those flat, dull, and less interactive webinars and hybrid workshops. Our VILT is 100% virtual learner-centered, with the instructor facilitating individual learning similar in content and quality to face-to-face training.

Our VILTs are complete and thorough with near perfect Average Satisfaction Rating (4.92 / 5.0) from past attendees.

# In-Person Classroom Training (IPCT)



With the pandemic finally over, our in-person sessions are back in full swing! For your convenience, we have organized schedules in two strategic locations: Metro Manila and Cebu. Other locations and schedules will be added to the calendar from time to time.

Nothing beats the benefits of face-to-face learning as you interact with other learners and instructors in a physical setting. This provides opportunities to learn first-hand through seeing, hearing, and doing. Prepare to have organic conversations and build connections in a more traditional way, enhancing your learning experience and boosting retention even more.

## Benefits



### Comprehensive

More dates and locations that enable you to choose according to schedule.



### Premium Venues

Event venues conducive to learning, not to mention the sumptuous meals & snacks.



### Networking

Meet with professionals from across the industry.



### Increased Focus

Focus on learning more and complete the courses successfully with less distractions and interruptions than you were at your office or home.



### Immersive Learning

Greater interaction, guided instruction for richer understanding, and hands-on simulation activities for effective learning transference.



### Optimal Engagement

Participants interact with the learning expert and other participants up close and personal.



### Minimal Tech Issues

Less technology-related challenges that sometimes occur in online sessions.

# Calendar by Month



What date suits you best?

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Wide range of dates allowing you to choose according to your schedule and availability



## JANUARY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Priority Management	10	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00
Leadership Enhancement and Development (L.E.A.D.)	16 - 17	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	22 - 23	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Effective Negotiation Skills	20 - 21	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
	30 - 31	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
Effective Workplace Communication	28	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00

## FEBRUARY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Behavior Event Interviewing	3 - 4	12 hours	IPCT	Cebu	PHP 13,300.00	PHP 12,300.00
	18 - 19	12 hours	IPCT	Metro Manila	PHP 15,300.00	PHP 14,300.00
Stress Management	10	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00
Transition to Management	20 - 21	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
	26 - 27	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
Attention to Detail	24	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00

## MARCH

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Delivering Customer Service Excellence	3 - 4	12 hours	VILT	Online	PHP 8,800.00	PHP 7,800.00
Essentials of Human Resource Management	6 - 7	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	13 -14	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Proactive Management and Supervision	17 - 18	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
	27 - 28	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
Systematic Problem Solving and Decision Making	24 & 31	16 hours	VILT	Online	PHP 9,800.00	PHP 8,800.00

## APRIL

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Strategic Training and Development	2 - 4	24 hours	IPCT	Cebu	PHP 16,800.00	PHP 15,800.00
	21 -23	24 hours	IPCT	Metro Manila	PHP 18,800.00	PHP 17,800.00
Leadership and People Management Skills	10 - 11	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	24 - 25	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Professional Etiquette and Office Protocols	14	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00
Business Grammar and Writing Style	28 - 29	12 hours	VILT	Online	PHP 8,800.00	PHP 7,800.00

**MAY**

<b>Program Title</b>	<b>Date</b>	<b>Duration</b>	<b>Modality</b>	<b>Location</b>	<b>Regular Rate</b>	<b>Early Bird</b>
Emotional Intelligence	2	8 hours	IPCT	Cebu	PHP 7,800.00	PHP 6,800.00
	26	8 hours	IPCT	Metro Manila	PHP 8,800.00	PHP 7,800.00
Job Evaluation and Analysis	6 - 7	12 hours	VILT	Online	PHP 8,800.00	PHP 7,800.00
High-Impact Presentation Skills	15 - 16	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	27 - 28	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Results-Based Management	22 - 23	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	29 - 30	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00

**JUNE**

<b>Program Title</b>	<b>Date</b>	<b>Duration</b>	<b>Modality</b>	<b>Location</b>	<b>Regular Rate</b>	<b>Early Bird</b>
Competency Modeling and Profiling	2 - 3	12 hours	VILT	Online	PHP 8,800.00	PHP 7,800.00
Professional Selling Skills	5 - 6	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	17 - 18	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Assertive Communication Skills	23	8 hours	IPCT	Cebu	PHP 7,800.00	PHP 6,800.00
	16	8 hours	IPCT	Metro Manila	PHP 8,800.00	PHP 7,800.00
Strategic Planning	26 - 27	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	19 - 20	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00

## JULY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Critical Thinking Skills	4 & 11	16 hours	VILT	Online	PHP 9,800.00	PHP 8,800.00
Interpersonal Communication Skills	10	8 hours	IPCT	Cebu	PHP 7,800.00	PHP 6,800.00
	21	8 hours	IPCT	Metro Manila	PHP 8,800.00	PHP 7,800.00
Advanced Human Resource Management	17 -18	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	22 - 23	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Workplace Coaching and Mentoring	30 - 31	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	24 - 25	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00

## AUGUST

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Project Management	1 - 2	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
Measuring Training Effectiveness and ROI	7 - 8	12 hours	IPCT	Cebu	PHP 13,300.00	PHP 12,300.00
	26 - 27	12 hours	IPCT	Metro Manila	PHP 15,300.00	PHP 14,300.00
Effective Complaint Management	11	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00
Collaborative Leadership	19 - 20	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	28 - 29	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00

## SEPTEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Managing Difficult Employees	4 - 5	12 hours	IPCT	Cebu	PHP 13,300.00	PHP 12,300.00
	23 - 24	12 hours	IPCT	Metro Manila	PHP 15,300.00	PHP 14,300.00
Developing Entrepreneurial Mindset	8 & 15	16 hours	VILT	Online	PHP 9,800.00	PHP 8,800.00
Anger Management and Conflict Resolution	10	8 hours	IPCT	Cebu	PHP 7,800.00	PHP 6,800.00
	22	8 hours	IPCT	Metro Manila	PHP 8,800.00	PHP 7,800.00
Essentials of Planning, Organizing, Leading, and Controlling (POLC)	18 - 19	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	25 -26	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00

## OCTOBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Essentials of Organization Development	2 - 3	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	21 - 22	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Key Account Management	10	8 hours	IPCT	Cebu	PHP 7,800.00	PHP 6,800.00
	20	8 hours	IPCT	Metro Manila	PHP 8,800.00	PHP 7,800.00
Performance Management	16 - 17	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	23 - 24	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Managing Customer Expectation and Satisfaction	27	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00

## NOVEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Self-Leadership Skills	7	8 hours	IPCT	Cebu	PHP 7,800.00	PHP 6,800.00
	24	8 hours	IPCT	Metro Manila	PHP 8,800.00	PHP 7,800.00
Developing Formal Mentoring Programs	10 & 17	16 hours	VILT	Online	PHP 9,800.00	PHP 8,800.00
Professional Business Writing	13 - 14	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	25 - 26	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Breakthrough Leadership	20 - 21	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	27 - 28	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00

## DECEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
Delivering Impactful Training Programs	2 - 3	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	16 - 17	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Influential Leadership	9 - 10	16 hours	IPCT	Cebu	PHP 13,800.00	PHP 12,800.00
	18 - 19	16 hours	IPCT	Metro Manila	PHP 15,800.00	PHP 14,800.00
Coping with Change	11	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00
Employee Engagement	12	8 hours	VILT	Online	PHP 6,800.00	PHP 5,800.00

## TERMS & CONDITIONS

- Reflected rate is on a per person basis.
- All fees to be paid to TARGET will in addition bear the twelve percent (12%) Expanded Value Added Tax (EVAT). For PEZA certified companies, program fee is subject to VAT at 0%.

## INCLUSIONS

- (VILT): Full access link to Zoom room, digital copy of workbook and handouts, and e-certificate of completion.
- (IPCT): Digital and hard copy of workbook and handouts, lunch, AM/PM snacks, and certificate of completion.

## DISCOUNTS

- To avail of the Early Bird rate, settle payment within the specified promo period (usually ends 2-3 weeks before the learning event).
- Group Registration (VILT): 3 Paid + 1 Free
- Group Registration (IPCT): 5 Paid + 1 Free

## REMINDERS

- Public learning events are subject to change without prior notice. TARGET reserves the right to change event details (e.g., dates, rates, venue) and add/omit courses indicated in the public training calendar at any time.
- Subscribe to our email newsletter to receive regular updates regarding our monthly public learning events by sending a request for inclusion to [workshops@targetopsi.com](mailto:workshops@targetopsi.com).
- All of the courses in this calendar can be booked exclusively (in-house). Contact us to request for in-house training proposal.

# In-House Trainings



Having multiple attendees?

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Exclusively run any of our training programs  
in your organization.



# IN-HOUSE TRAINING



Date, time, venue, and content of your own choice!

Our in-house programs are designed for companies who choose to train their people in their location of choice and at their preferred schedule. We'll fly our experts and our materials to your premises, securing you a custom-made, cost-efficient, and highly impactful learning experience!

## Benefits



### Cost Savings

Optimize your budget for group or multiple attendees.



### More Flexibility

Sessions are set according to your preferred date, time, and location.



### Customized Trainings

Content and design are tailored according to your employees' specific needs.



### Comfort & Convenience

Eliminate logistical concerns and access your attendees faster.



### Teambuilding Opportunities

Foster collaboration among employees from different levels or departments within the company.

[www.targetopsi.com](http://www.targetopsi.com)



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